

**Big-4 Employment**



**GeM**  
Government  
eMarketplace

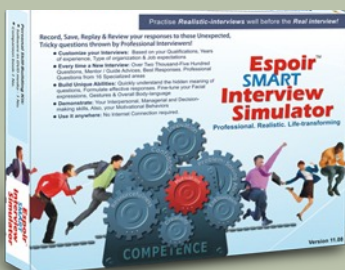
**GeM Certified  
OEM**



**In a competitive  
Interview,**

**Your success  
depends on  
*one and only* thing:**

**Your ability to  
respond  
convincingly  
*On-the-Spot!***



**Big-4 Consulting Company  
Interview Simulator & Trainer**

***Departmental Edition with Perpetual Licence***



## Hearing you speak, will others believe that you are a Smart Consultant, who can be trusted with the company's Projects & Secrets?

### Big-4 Consulting Company Interview Simulator & Trainer

*Command your Professional Worth On-the-Spot!*

Every day, thousands of well-qualified professionals walk out of Big-4 job interviews - facing rejections.

Interviewers don't/can't trust them because they fail to respond convincingly on the spot. **They don't sound like they 'actually' earned their degrees!** The focus, energy, & passion crucial for professional survival and success are not seen!

**The tragedy is that most of them can write the answer on a piece of paper!** But, they can't convincingly speak it on the spot! This single shortcoming ruins the lives of millions of well-qualified people, even forcing many to drugs and suicides.

Realising the crucial nature of the problem & the absence of a reliable solution, a global team of 52 professionals decided to step in - to find a sure-fire, result-oriented method.

**This simulator is the result of their eight years of research on 'What Went Right' and 'What Went Wrong' with about 210,000 candidates they have collectively interviewed.**

Handling a job interview is a psycho-motor skill like car driving. **You must have the reflex to handle any eventuality that can shockingly come up.** The only way to gain this mastery is to work in similar environments until the skill becomes a habit.

Interview calls are difficult to come by. You can't waste them for 'practice'. And, a few minutes of mock-interviews don't add any value. Therefore Interview Simulator. It reveals your mistakes so that interviewers don't find them out! It uncovers your shortcomings that even a close friend hesitates to tell you! **Therefore, when you face the actual interview, you will feel it as a very familiar repetition of this simulation!**

#### Overview:

- **This Software has two parts:** Interview Simulator & Interview Trainer
- **Part 1: Interview Simulator** - The first and only professional interview simulator in the world. It has over 6000 carefully selected interview questions in video format from **52 topics of Management, Strategy & Innovation**. These questions are blended with incisive HR questions, and thrown at you based on your personal profile / customisation. You can attempt any number of new interviews.
- **Part 2: Interview Trainer (in 3 Modules)** - **1. Interactive Interview Trainer:** It includes over thousand key questions, best responses, guide's advices etc. **2. Management & Innovation Competency Tests.** **3. Questions & Insights,** Interview failure case studies, Resume writing, Interview puzzles etc.



## Part 1: Interview Simulator



### 1.1 Realistic Professional Interviews (Management, Strategy & Innovation + HR)

With **Big-4 Consulting Interview Simulator & Trainer**, you can customise and face realistic interviews, and, analyse the consequences for quick improvement.

**For example**, Do you understand the hidden meanings of the questions as it is being asked? Are you able to formulate an answer within 5 to 6 seconds? Are you speaking in full sentences with clarity? Are you using the right technical terminologies like a professional? Is your response the right answer? Are you responding crisply? How are your facial expressions and gestures?

#### The step-by-step method for the Professional Interview Simulation:

- 1. Create Your Personal Profile:** Interviews are created based on your educational qualifications; Experience (or, Fresher), Area of specialisation, Type of the target company for employment etc.
- 2. Select Your Focus Areas:** Based on your immediate need of attending an interview, or a viva examination, you may select **Focus1**, **Focus2** & **Focus3**. (Drop down menu as in the table below.)
- 3. Face the Questions from Interviewers on Screen, and the Camera is ON:** Answer to the best of your abilities. Your responses are captured by the camera for various modes of evaluation.
- 4. Five Options of Evaluations:** 1. Auto Report, 2. Self Review, 3. Peer Review, 4. Mentor Evaluation, and 5. Espoir Expert Evaluation. For details refer to the FAQ.

### 52 Topics, Over 6000 Video Questions from Management, Strategy, Innovation Related Topics.

**Focus 1 and Focus 2:** Arbitration, Derivatives & Commodities, Corporate finance, Corporate restructuring, Treasury management, Corporate advisory, Data analytics, Taxation, Economic consulting, HR Consulting, Bankruptcy & Insolvent, Information system audit, IT risk assurance, Due diligence & compliance, Cyber security, Dispute resolution, Financial crime investigations, Forensic accounting, Fraud investigations, Internal audit, IT consultancy, Mergers & Acquisitions, Outsourcing, Financial reporting, Performance improvement, Risk management, Strategy, Valuations, Project finance, Investment banking, Currencies and foreign exchange etc.

**Focus 3:** Reliability Engineering, Project Management, Engineering Habits of Mind, Critical Thinking, 21st Century Skills, Product Design Methodology, Energy Conservation, Operations Research, Production Management, Engineering Economics, Engineering Ethics, Ergonomics & Human Factors, Safety, Responsibility & Rights, Industrial Relations, Office/Factory Management, Engineering Marketing, Behavioural Science, Finance for Engineers, Quality Assurance, World Class Manufacturing.



Online demos are available for most of the above interview topics. Visit [www.InterviewMax.com](http://www.InterviewMax.com)

# Part 2: Interview Trainer

## 2.1 Interactive Interview Trainer

You **can learn 'about'** interviews by reading books, or watching videos. However, you **cannot learn** interview skills without 'undergoing' the actual experience of physically participating in interviews.

With **Espoir Interactive Interview Trainer** you can attempt any number of realistic interviews in a 'practice environment', until you gain the expertise to handle tough interview situations and confidently command your worth.

**The step-by-step method to use the Professional Interview Trainer:**

- 1. Begin the practice session, and face the first question from the screen:** You can re-play the question till you clearly understand the question. You can also read the question as an English subtitle.
- 2. Answer to the question on camera, play it, fine-tune it till you are satisfied:** You can attempt infinite number of times to fine-tune your answer, body-language etc.
- 3. Refer to best responses:** You can refer to the best responses for each question. These answers contains the key points, words and phrases the interviewers look for.
- 4. Seek Guide's advice:** A guide appears and explains why interviewers ask this questions and what they expect in an answer. What you should say and what you should not say, etc.

## 2.2 Innovative & Strategic Thinking Competency Tests

**Espoir Interactive Interview Trainer** contains a series of tests with an objective of preparing the candidate to face technical questions in a professional interview.

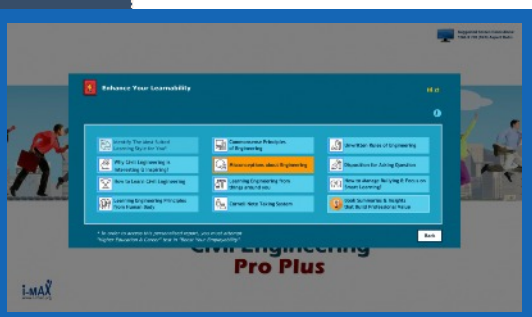
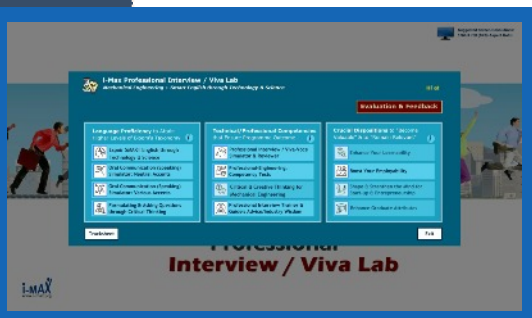
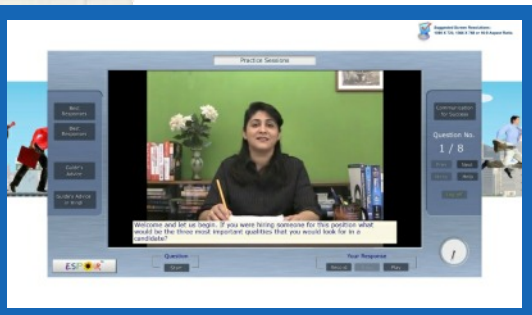
These questions are handpicked by the experts in the field and can be used for many other competitive examinations besides technical interviews.

## 2.3 Questions & Insights, & Learning from Others' Mistakes

Surveys reveal 88% of candidates don't understand the hidden meanings of the questions. Therefore, this section contains over 1000 questions, their hidden meanings, sample answers, words and phrases to use while answering etc.

**Discussing Your Key Skills & Abilities, Describing Your Accomplishments. Explaining Your Goals and Interests, Showcasing Why You Are 'the Best Fit'. Highlighting Your Ambition & Knowledge, Providing Details about Your Education, Handling Hard to Answer Questions, Asking Questions, etc.**

To know about all other features, please visit the website.



# LET YOUR STUDENTS SPEAK, MOTIVATE, INNOVATE & INSPIRE LIKE 'GREAT CONSULTANTS'!

## **Accountable Talk - *On the Spot!*** Smart English Through Technology & Science ➕ World's First & Only Professional Communication Simulator

- **Content-based Instruction Methodology:** High school level to GRE / GMAT level - Through Inspiring details/stories of Technology & the science behind it.
- 700 Hours of Learning - **Customizable to students' level!** Over 24,000 examples. 6000 Audio sessions in US/UK Accents. 500 Interactive Tests!
- **Speaking, Writing, Reading & Listening:** Practice any number of times. Also Proprietary Mirror-like body-language recording feature.
- **Realistic Spoken English Interactions, the way your students face day to day basis:** Over 300 stimulating sessions. Evaluation/Feedback modules.



## **And, the Unique Tools to Build the Key Dispositions that Make Your Students Stand-Out & Shine in the Crowd!**



**'Engineering Habits of Mind' Tests**



**GATE Level Competency Tests**



**'Spatial Reasoning-2D' Tests**



**'Disposition for Asking Questions' Tests**



**'Disposition for Innovation' Tests**



**'Disposition for Start-Up' Tests**



**'Spatial Reasoning-3D' Tests**



**'Problem Solving Aptitude' Tests**



**'Life-long Learning Aptitude' Tests**



**'Engineering Leadership' Tests**



**'Trouble-Shooting Aptitude' Tests**



**'Engineering Ethics' Tests**



**'RIASEC-Holland Code (Custom-Report)**



**'Disposition for Critical Thinking' Tests**



**'Cause & Effect' Tests**



**'Dependability & Efficiency' Tests**

*There are more tests. For details, please visit the website.*



## Implement Interview / Viva Lab at Your Institution Level

### Extend the benefits of student-value building to other branches as well!

Interview/Viva Lab is available for 24 branches of engineering. It is possible to select all the engineering branches you offer and offer them to the students at the institution level.

It is easy and profitable to acquire an Institutional Licence of Interview/Viva Lab.

1	Mechanical Engineering
2	Production Engineering
3	Civil Engineering
4	Architecture & Planning
5	Electrical Engineering
6	Electronics Engineering
7	Instrumentation & Control Systems
8	Computer Engineering
9	Information Technology
10	Electrical & Electronics
11	Mining Engineering
12	Metallurgical & Materials Engineering

13	Petroleum Engineering
14	Petrochemical Engineering
15	Chemical Engineering
16	Polymer Technology
17	Plastics Engineering
18	Electronics & Telecommunication
19	Textile Technology
20	Textile Production Engineering
21	Environmental Engineering
22	Industrial Engineering
23	Bio-Medical Engineering
24	Artificial Intelligence & Machine Learning

Also, Interview/Viva Labs are available for building the highest levels of employability - for example the companies that demand higher levels of Critical & Creative thinking abilities to support their future plans of innovations. For example,

✓ 25	Google, Apple, Meta Interview Simulator & Trainer
26	Big-4 Consultancy Company Interview Simulator

Details and demonstrations on [www.InterviewMax.com](http://www.InterviewMax.com)



## Companion Book

An Offline Reference & Field Book to Maximise the Effectiveness



Published by: **Espoir Press**

Pages 178, Size: 23 cm X 18 cm

## Theories & Frameworks

The Knowledge Models and Technologies Deployed in Interview Simulator & Trainer

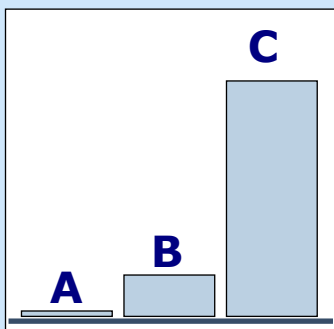
Malcolm Baldrige Criteria for Educational Excellence, Critical Thinking, Cognitive Constructivism, William G. Perry's Student Development Theory, Expectancy Theory, Content-based Instruction, Feedback Theory, Inquiry-based Learning, Accountable Talk, Problem-based Learning, Rene Descartes' Learning Theories, Gestalt Theory of Learning, Simulation-based Learning, Flow (Csikszentmihalyi), AI-based Customisation, Situated Cognition, Cognitive Load Theory (Sweller), Elaboration Theory (Reigeluth), Expertise Theory (Ericsson, Gladwell), Functional Context Theory (Sticht), Gestalt Theory (Von Ehrenfels), etc,



## Which Company? What Job?

Considering the current economic / business / employment scenario, the following are the type of companies, that you see in the market:

- A.** The companies that are into pure 'research & development'. They look for 100% techies with 'super-human-domain-skills'. If you are NOT a wizard in your field, these jobs might not be for you! **But, they constitute only 0.2% of the overall jobs.**
- B.** 18% of companies hire only to fire you later. They are short-sighted and lack vision or ethics. **If you are ambitious, and self-respecting, avoid them!**

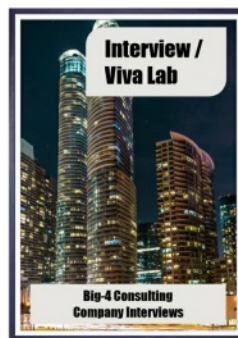


- C.** 82% of companies look for smart candidates who can execute projects, and show tangible results. They need quick learners, and team players, who can convince and inspire with their ideas. **This Interview Simulator is for Winning Such Jobs in a Competitive Job market.**

## The Knowledge Kit\*



- **Product Delivery:** The Interview/Viva lab Kit contains the following:
  1. Memory Stick
  2. Security Dongle
  3. Espoir Smart Interview Companion Book
- **Installation Support:** This software is easy to install. However, we will be happy to help you with the installation by online control
- **Technical Support:** Throughout the life of the product
- **Guarantee / Warrantee:** Free replacement for one year from the date of purchase. However, the postal charges to be borne by the customer
- **System Requirements:** Hardware: Intel i5 or above. 8 GB RAM. 2 GB Graphics Card. Minimum one USB 3.0 Port, 3 other ports. Camera & Mic. Software: Windows 10 or above. MS Office Suite. *(Internet Not Required)*

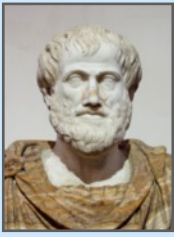


- **Due to the company policy of continuous improvement, the package/content may differ from the specimen pictured.**

## An Eye Opener

“We are routinely surprised at the difficulty some young people have in communicating: verbal skills, written skills, presentation skills. They have difficulty being clear and concise; it’s hard for them to create focus, energy, and passion around the points they want to make. They are unable to communicate their thoughts effectively. You’re talking to an executive, and the first thing you’ll get asked if you haven’t made it perfectly clear in the first 60 seconds of your presentation is, ‘What do you want me to take away from this meeting?’ They don’t know how to answer that question.”

**Mike Summers,**  
Vice President for Global Talent Management,  
Dell Computers



**“For the things we have to learn before we can do them, we learn by doing them.”**

- Aristotle (384 - 322 BC) Greek philosopher and Scientist - *Probably the first proponent of experiential learning.*

## **Do you sound like the professional that your certificates say you are?**

In reality, most interviewers are disguised interrogators. They ask tricky questions point blank, and make harsh judgements based on your on-the-spot, spontaneous responses.

Interviewers believe, ‘behaviour’ predicts ‘behaviour’. That is, your spontaneous responses are the true indications of your deep-rooted ‘behaviour’ that will eventually get exposed in the actual job. The challenge for you is how to develop on-the-spot behaviours that are professional and likeable.

‘On the spot’ personal interaction skills are psycho-motor skills. The only way to ingrain them is to repeatedly work on them in actual environments, until it becomes a habit. But, how can you do that?

## **Interview Simulators are the Only Solution. Why?**

- **Mock-interviews are only a mockery:** A few minutes of mock interviews can neither identify your shortcomings nor help ingrain best practices. Therefore, it needs continuous practice on a simulator.
- **You need to sustain ‘presence of mind’ under stress:** On the spot ‘inductive reasoning’ and ‘creative problem solving’ win interviews. Only a simulator can build this.
- **You must understand questions as it is being asked.** Quick deciphering of questions for their hidden meanings leads to smart answers. Simulator is a must for this.
- **You must formulate answers in 5 seconds:** And, start speaking in the 6th second. Only a simulator ensures this.
- **You must use correct words, terminologies on the spot:** Words used on the spot describes your depth of knowledge. To analyse your responses & to find remedies, you need a simulator.
- **You must remain likeable in tense situations.** How is your facial expressions and gestures while handling complex mix of technical and HR questions? Optimise them with the simulator.



**Practice won't make you perfect. Only perfect practice can make you perfect.  
Interview Simulator safeguards your hard-earned qualifications & career.**

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[www.InterviewMax.com](http://www.InterviewMax.com)

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